



A Process for Improvement

The TIPO process and the underlying intuition took some 25 years to develop. It delivers improvements and is incredibly flexible. It is borne of hands-on experience; not the ability to recite buzz words.

Trouble-shooting

"I have learned so much today its unbelievable!" Sharon Francis, Enfield & Haringey Health Authority

Structured enquiry is the key; first hand by us and through your people. We use analytical and problem solving techniques to work towards an understanding of the problem / need.

I <u>nnovation</u>

We innovate, but above all, we stimulate innovation: ... a conduit to harvest the best ideas from the people who know, your team. We work with your team and facilitate focused workshops to generate practical answers. We introduce selected aspects of techniques

"... the most innovative lateral thinker I know." Bob Michaelson, Managing Director - Enigma Ventures Ltd. & Chairman - The Institute of Directors, West Midlands Region We introduce selected aspects of techniques, such as: Lean Enterprise, TQM, 5 S's, Continuous Improvement, Rapid Changeover,...

and a shovel full of practicality.

"The practical methods used generated interest throughout the company, and provided a cost effective solution." Nick Grimshaw, Managing Director - Travers Metal Products Ltd.

P<u>roject Management</u>

Sadly, many advisers produce little more than a report. Without implementation this has no value; only cost. Azteck is different. We have the resource and depth of practical experience to fully implement: Project Management at its most valuable. A project manager must live the project; and not be an automaton who operates software.

"From projects implemented we expect savings of £124,000 p.a. against a cost outlay of £92. Further savings in excess of £600,000 p.a. were identified all with paybacks of less than one year." Stephen T.J. Barron, Factory Manager - Crosby Sarek Ltd

Operational Hand Over

"one of the simplest and most comprehensive systems I have seen" Keith Purdham, Lloyds Register Quality Assurance

The full benefit is realised by the smooth transfer of ownership and new skills to your business; Operational Hand Over must be an active process, not a passive accident. The roots of hand over go right back through the TIPO process where considerable care is taken to involve your people in each stage. This generates sensible, 'grounded' solutions where you truly own the answer and the enthusiasm. For us, the greatest compliment is that your people think they achieved it all.

"... information we had from elsewhere didn't show us how or where to begin. Azteck provided a focused launch pad which solved this problem!" Ian Simkin, Technical Manager - Intercall Conferencing Ltd

Take Advantage

The differentiating advantage is simple and easily achieved: that of an independent perspective. To be inside the team, but outside the politics (etc.) provides unrivalled clarity of view. The results can be astonishing. You are experts in your field; our job is to complement your expertise with independent analysis and to bring new input from our experience.

We gratefully acknowledge our client's assistance in preparing this article.

Trouble-Shooting & Innovation

Businesses with Ambitions

